

Procurement Operating Mode Assessment™ Overview

The **Procurement Operating Mode Assessment™** provides a structured, insight-led evaluation of how effectively your procurement organisation delivers value across strategy, sourcing, supplier management, digital enablement, and governance. Built for senior procurement leaders, this assessment goes beyond traditional maturity models. It diagnoses how procurement actually operates, identifying gaps between intent and execution, and highlighting opportunities to unlock measurable value. This is a consulting-grade diagnostic designed to evaluate, benchmark, and transform your procurement function.

How It Works

- 40 targeted questions across 5 critical areas
- Takes approximately 8–10 minutes to complete
- Multiple-choice format designed to assess maturity levels
- Instant insight into strengths, gaps, and priorities

What You Get

- A clear view of your **current operating model maturity**
- Identification of **capability gaps and value leakage**
- Insight into how your function compares to **leading procurement organisations**
- A foundation for **targeted transformation initiatives**

Assessment Framework

The **Procurement Operating Mode Assessment™** diagnostic includes **40 targeted questions** across five critical areas:

1. Strategy & Value Creation (8 Questions)
Alignment to enterprise priorities and value delivery beyond cost
2. Supplier Management (8 Questions)
Performance, risk, ESG integration, and strategic partnerships
3. Sourcing Execution (8 Questions)
Capability, consistency, and commercial effectiveness
4. Digital & Data (8 Questions)
Systems, analytics, and decision intelligence
5. Organisation & Governance (8 Questions)
Operating model, talent, and performance management

Why It's Different

Unlike generic assessments, this tool is built using **real operating model levers**—reflecting how high-performing procurement organisations actually drive value.



Who It's For

- Chief Procurement Officers (CPOs)
- Procurement Directors & Heads of Function
- Transformation and Finance Leaders

Maximise Your Results

To get the most value from the assessment, answer each question honestly and avoid “sugar-coated” responses. The more accurate your input, the more meaningful and actionable your results will be.

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