



AI Procurement Readiness Assessment™

Overview

The **AI Procurement Readiness Assessment™** is a targeted diagnostic designed to provide a structured, insight-led evaluation of how ready your procurement function is to adopt, deploy, and scale AI effectively. Built for senior procurement and business leaders, this assessment goes beyond asking whether AI tools are being used today. It diagnoses the underlying organizational readiness required to turn AI investment into sustainable procurement value.

The assessment evaluates strategy, data and technology, processes, skills, governance, supplier and category management, organizational change, and the ability to measure and realize AI-driven value.

A consulting-grade diagnostic designed to identify AI readiness, expose critical gaps, and establish the priorities for an effective AI-enabled procurement transformation.

How It Works

- 40 targeted questions across 8 critical areas
- Takes approximately 8–10 minutes to complete
- Multiple-choice format designed to assess maturity levels
- Provides insight into current strengths, readiness gaps, and transformation priorities

What You Get

- A clear view of your procurement function's AI readiness
- Identification of capability, technology, data, skills, and governance gaps
- Insight into where AI can be practically applied across the procurement lifecycle
- Identification of potential barriers to successful AI adoption and scale
- A foundation for developing a focused and value-driven AI procurement roadmap

Assessment Framework

The AI Procurement Readiness Assessment™ diagnostic includes 40 targeted questions across eight critical areas:

1. Strategy & Leadership (5 Questions)

AI strategy, ownership, investment priorities, enterprise alignment, and leadership commitment

2. Data & Technology (5 Questions)

Data quality, procurement technology, AI-enabled tools, data accessibility, and AI tool evaluation

3. Process & Automation (5 Questions)



AI-enabled sourcing, contract analysis, transactional automation, supplier risk monitoring, and analytics

4. Talent & Skills (5 Questions)

AI literacy, upskilling, evolving procurement roles, team adoption, and access to AI expertise

5. Governance & Risk (5 Questions)

AI policies, data privacy, output validation, ethical considerations, and third-party AI risk

6. Supplier & Category Management (5 Questions)

AI-enabled supplier discovery, category strategy, negotiation preparation, supplier performance, and should-cost/benchmarking

7. Change Management & Culture (5 Questions)

AI adoption, internal champions, resistance, process change, and leadership behaviors

8. Value Measurement & ROI (5 Questions)

AI performance metrics, time and cost savings, quality improvements, roadmap review, and investment business cases

Why It's different

AI readiness isn't simply about having access to ChatGPT or buying AI-enabled procurement technology. This assessment examines whether the **strategy, data, technology, processes, people, governance, and organizational culture** are sufficiently mature to support meaningful AI adoption. It helps distinguish between **experimenting with AI and being genuinely ready to scale it**.

Who It's For

- Procurement and commercial teams
- Finance and operations leaders
- CIO, and IT Heads
- Procurement Transformation and Excellence Leaders
- Business and Technology Leaders responsible for AI adoption



Your Opportunity Level

Your results will place you into one of five categories:

Score	Readiness level	Interpretation
0–20	Nascent	Limited foundations for AI adoption; significant gaps exist
21–40	Emerging	Initial experimentation or capability exists, but adoption remains fragmented
41–60	Developing	Foundations are being established and AI is beginning to deliver practical value
61–80	Established	Strong foundations and increasingly systematic AI adoption
81–100	Advanced	AI is strategically embedded and supported by mature capabilities, governance and value measurement

Maximise Your Results

To get the most value from the assessment, answer each question honestly and avoid “sugar-coated” responses. The more accurate your input, the more meaningful and actionable your results will be.

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